

Peter F. Stanton
Chairman and
Chief Executive Officer

March 27, 2018

Dear Shareholders:

I would like to extend an invitation to each one of you to attend W.T.B. Financial Corporation's Annual Shareholders' Meeting, which we will host here at the Bank on April 23rd at 1:30 pm. We have enclosed the Notice of Meeting with this letter. We always look forward to this annual event where we can visit with each of you, go over the prior year's performance and cover other corporate matters. In order to reduce costs and eliminate unnecessary paper, we will not be sending to each of you a hard copy of the Company's Audited Financial Statements from this year forward. We will continue to make electronic copies available on our Investor Relations webpage (www.watrust.com/about/investor-relations), along with information related to our latest performance and other matters of interest to our shareholders.

2017 was a very good year for the Company with solid growth in deposits, assets and pre-tax income. While tax reform will be favorable to the company, the tax rate differential between 2017 and the lower rates instituted in 2018 and beyond resulted in a significant increase in reported (non-cash) tax expense for 2017. That one-time adjustment to tax expense lowered 2017 net income by \$16.8 million to \$41.8 million. Nonetheless, our strong position coming out of 2017 helped support a 37 percent increase in quarterly shareholder dividends to \$1.15 per share, which we announced on February 21st of this year.

2018 seems to be off to a fast start with lots of activity keeping us very busy. The Fed just raised rates once again and seemed to signal more rate increases in the future. To the extent those rate increases reflect a strengthening economy and a normalization of the Fed's monetary policy, I think they are favorable signs for us all. In the geography we serve, our customers generally seem to be doing well, as reflected in continued strong credit performance in our loan portfolio. As we strive to meet our customers' banking needs, we also keep close tabs on the markets we serve in Washington, Oregon and Idaho. We will have the opportunity to cover these issues with you in greater detail at the Annual Shareholders' Meeting and we remain grateful for your continued support.

Warm Regards,



Pete Stanton
Chairman and CEO

Enclosure